

MAP EXPO 2017 - Program Matching 2: Supplier and Buyer - sourcer programs

I) Purpose:

Each match making program at the exhibition MAP EXPO 2017 is with the purpose to enable the exhibition to become the global marketplace for medicinal and aromatic plants as well as their products.

NBI International as the organizer of MAP EXPO holds 2 matching programs at the exhibitions.

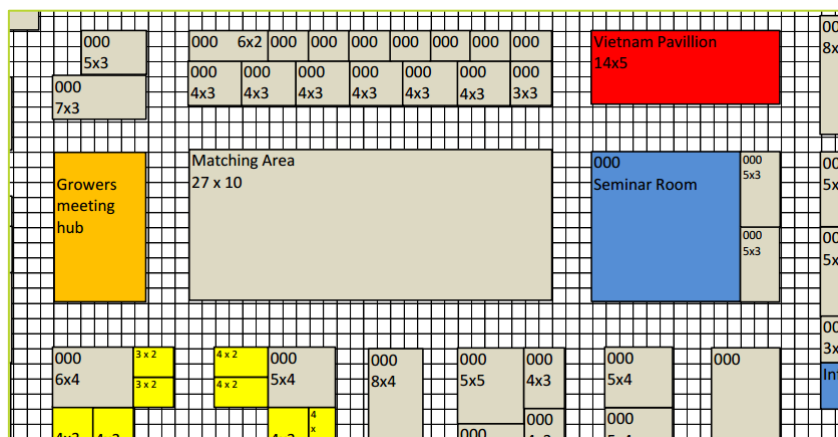
- The first matching program is between Western EU technology companies and governmental agencies, private players, institutes in other countries. This program aims to enhance knowledge transferring, partnership creating between the demands and supplies of technologies, solutions. The fields are: domestication, cultivation, extraction, preservation, logistics optimization, market development of the MAPs as well as MAP products.
- The second matching program is between suppliers and buyers, sourcers in MAP and herbal markets. The buyers and sourcers who are invited by NBI International are EU importers and distributors in the segments: MAP raw materials, MAP derivatives, final products (supplements, cosmetics), in some cases also herbal beauty care brands, as well as horeca suppliers.

The program in this document is the 2nd matching program.

II) Time & venue:

Venue: The exhibition floor of MAP EXPO 2017 – Matching area
Beursgebouw Eindhoven, Lardinoisstraat 8, Postcode: 5611ZZ, city: Eindhoven

Time: 29th & 30th March 2017



III) Registration for sellers

In order to register to the programs and meet the potential buyers of your products, the registratee fulfills the following steps:

- Requirement: only b2b visitors with valid business licenses and business cards
- Fill in the participation form (page 3) and the offered product list¹, maximum 2 people per 1 company are allowed to register in 1 participation form
- Sign, stamp, and send the form to
 - o NBI International: by fax or by mail to info@map-expo.com under title “Matching program 2 registration”
 - o To NBI International’s partners in different countries: the partners will have their own instructions
- After registration, NBI International check the legal status of the offered products
- Registered receives the list of demanded products in proportion to his/her sector
- Registratee completes the payment before receiving the company information of the interested buyers. The number of buyers to have meetings will be according to the registered packages.

IV) Matching process

1. The registered sellers request meetings with the interested buyers from the list.
2. The products of the registered sellers will be sent to the interested buyers.
3. The sellers wait for the acceptances or rejects from the buyers.
4. The sellers may select max 3 buyers to select meetings with. In case lower than 3 buyers accept the meetings, the sellers enter the next rounds to sending requests to the available buyers until the sellers reach their maximum meetings
5. In case the buyers request special meetings with such suppliers, this extra meetings are free of charge.

V) Charges:

Package no.	Meetings	Other benefits	Fee ²
1	- max. 1 buyer - max. 1 supplier (if registratee also looks for ingredient suppliers)	- free entrée to MAP EXPO and attend other programs (seminars, farmer hub, matching program 1)	€ 500,--
2	- max. 2 buyer - max. 2 supplier (if registratee also looks for ingredient suppliers)	- free entrée to MAP EXPO and attend other programs (seminars, farmer hub, matching program 1)	€ 800,--
3	- max. 3 buyer - max. 3 supplier (if registratee also looks for ingredient suppliers)	- free entrée to MAP EXPO and attend other programs (seminars, farmer hub, matching program 1)	€ 1.000,--

¹ Offered product list is in the separate form and registratee may register max 5 products/product groups

² All prices are excl. 21% Dutch VAT. International business to business transactions are applicable 0% VAT.

VI) MAP EXPO 2nd matching program registration form for sellers

Company full name					
Company short name					
Address					
Postal Code:		City/Province:		Country:	
Business license number or Tax number:		Telephone (with country code):		Fax (with country code):	
Full name of Director/Legal representative			Import/ Export code:		
Select the matching package: <input type="checkbox"/> Package 1 <input type="checkbox"/> Package 2 <input type="checkbox"/> Package 3			Select additional program you want to attend (free of charge): <input type="checkbox"/> Seminar 1 <input type="checkbox"/> Seminar 2 <input type="checkbox"/> Matching program 1 with Western EU high tech solutions ³		
Full name of representative 1 to attend the matching:			Identity/passport number of representative 1:		
Mobile phone:			E-mail:		
Full name of representative 2 to attend the matching:			Identity/passport number of representative 1:		
Mobile phone:			E-mail:		
Arrive time to the Netherlands:			Departure time from the Netherlands:		

The undersigned hereby agrees to the participation Specific terms & conditions and General terms & conditions of the MAP EXPO 2017.

Date:

Corporate stamp:

Name in print (representative 1):

Signature:

Name in print (representative 2):

Signature:

³ Read document "MAP EXPO 2017 - Program Matching 1" or contact us for more information

MAP EXPO 2017 introduction

NBI International:

NBI International is specialized in international business creation. The company maintains a worldwide network with countries from which analyses of detailed demands are made to investigate purchase – investment intention. The purpose of these analyses is to realize demand-driven supply processes, on both macro and micro scales. In order to realize these specific processes, NBI International organizes international matchmaking programs as well as network meetings. In addition, stimulation of global networks with governmental agencies as well as enterprises from countries is also a part of the activities.





MAP EXPO & Vision

With strong skills of incoming trade mission & exhibition organization, networking, network-based research, NBI International recently has recognized huge markets for medicinal aromatic plants as well as multiple fields which these plants touch, from health care, economics, plant reservation, bio-based economy, to cultures. NBI team has conducted more in-depth research to organize such an exhibition as a platform to integrate these aspects. MAP EXPO – The Global Marketplace for Medicinal & Aromatic Plants was born to this end.

Position: MAP EXPO 2017 is globally unique when the event operates under the topic of MAP supply chains, from the input & supporting industries, to the raw plants, semi-processed products (extractions, infusions, active ingredients, herbal bases) to complete products (MAP-based cosmetics & phyto-medicines).

Objective: “In 2017, MAP Expo is the first international expo for MAPs & MAP Products. Within 5 years, MAP Expo will become a showcase of comprehensive platform of these industries”

Vision: MAP EXPO becomes the largest commercial event for MAP supply chain in the world. MAP EXPO operates as the trading, meeting, networking, market entry point for MAP businesses & trade companies from all over the worlds.

-  MAP EXPO 2017 – Global marketplace for medicinal & aromatic plants
-  Date: 29 – 30 March 2017
-  Venue: Eindhoven city center, the Netherlands
-  Website: <http://map-expo.com/>